

The New Reality™ Booster Session

The time for managing change is over. In today's fast-paced global economy, the new expectation is to seize change and make it work for you — actually make change part of your individual and organizational competitive edge. This session reviews, refreshes, and reinforces key messages from The New Reality — focusing directly on application. It also teaches New Reality strategies to create a more customer-focused, Change Adaptive culture.

Delivery Format

GENERALLY 3 HOURS

Workshop Outline

OPENING

- Objectives
- Agenda
- Expectations.

ACTION PLANNING

- Removing obstacles
- Clarifying resources, timetables, accountabilities
- Building a personal action plan

THE POWER OF REWARDS AND CONSEQUENCES

- Payoff matrix
- Exercise example
- Long term vs. short term.

CREATING A CHANGE ADAPTIVE CULTURE

- Application success and failures
- Identifying obstacles
- Critical mass

OBJECTIVES

Participants will learn:

- Re-examine key New Reality messages
- Discuss application efforts to date
- Identify roadblocks to becoming more Change Adaptive
- Learn tactics and strategies for dealing with design, default and defiant behaviors
- Experience a decision-making tool incorporating rewards and consequences that can be used immediately
- Create a personal, specific action plan.